

# WELCOME

11:30am - Networking & Lunch 12:00pm - Program



### PRESENTING SPONSOR



THANK YOU!



# THANK YOU! Ben Schaal









Maximize Community
Impact by utilizing The
StoreHouse as a Hub for
Product donations.

Jessica Johns

#### STOREHOUSE HISTORY + OVERVIEW

- The StoreHouse started as a small closet sized pantry that was securing donated hygiene related goods.
- Research showed vast number of nonprofits mostly competing for the same resources.
   (over 6,000 nonprofits in Grand Rapids)
- Nonprofits, like any business, needs physical resources to operate as well as resources to physically support their clients. Most often they have limited funding to further support client needs.
- Research showed food sources were more common, durable goods were a gap.
- In 2016 got connect to World Vision who had access to scalable resources.

**1MPACTING 250,000**+

**EDUCATION** 



BUSINESSES
DONATE
EXCESS GOODS



- Procures BRAND NEW donated goods from national organizations and local businesses, creating opportunities for corporate social responsibility
- REDISTRIBUTES goods to 100+ lowincome schools + 180 nonprofits, creating a positive impact on the community

**HOUSING** 



WORKFORCE DEVELOPMENT



#### STOREHOUSE PURPOSE

- We connect RESOURCES with NEEDS to maximize impact
- Use a CENTRALIZED and SYSTEMATIC approach to vet nonprofits, source needed goods, and report on impact (\$15 MILLION DISTRIBUTED IN 2022)

# A NEW OPPORTUNITY EMERGED: CORPORATE SOCIAL RESPONSIBILITY: A responsibility to do good



- More than 60% of Americans hope businesses will drive social and environmental change
- Nearly 90% of the consumers surveyed said they would purchase a product because a company supported an issue they care about
- 40% of consumers are purpose-driven they seek products and services aligned with their values

Cone Communications

#### BENEFITS OF WORKING WITH THE STOREHOUSE

- *Invest Locally* Keep your goods / products local and support over 180 nonprofits + 100 low-income schools
- **Cost Savings** Save money that you would otherwise be spending to dispose of products
- Flexibility The StoreHouse works to create an easy and efficient donation process.
- **Brand Recognition** Connect your business to sustainable practices through donation.
- **Convenience** Donating goods directly to The StoreHouse will be just as easy as disposing of your products or donating to large procurement organizations
- **Simplify Distribution Process** Streamline your redistribution process and cut out "middleman" organizations, which often require more logistics and costs
- Return on Investment Invest your (excess) resources more strategically + intentionally, without added costs, to meet the needs of your community

#### Current Needs of The StoreHouse

#### Volunteers

- Skill specific volunteers such as: Marketing/Communications, Truck Drivers, Retail Displays, Lean Management, Finance, Accounting.
- Regular consistent volunteers for daily work: Common Tasks sorting and stocking inventory, building furniture, organizing displays. Regular can mean daily, weekly, monthly.

#### **Business Connections**

Local Product donors. Customers identify needs daily of which we do not yet have a resource.
 Connect us with your network of business owners.

#### CONNECT WITH THE STOREHOUSE



**FOUNDER + EXECUTIVE DIRECTOR**: Jessica Johns

**PHONE**: 616.855.1700 (O) / 616.916.0992 (C)

**EMAIL**: director@storehousemi.org

**SOCIAL**: StoreHouse of Community Resources (Facebook)

@thestorehousemichigan (Instagram)

**LOCATION**: 4411 Plainfield Ave NE, Grand Rapids MI 4952

**BUSINESS OPPORTUNITY** PARTNERSHIP SOCIAL **BRAND IMPACT VALUE** 

STOREHOUSEMI.ORG



Olivia Urbanski, Co-chair Helen Williams, Co-chair

Saturday, March 11, 2023 10AM - 2PM Ada Christian School

SHRED HUB - KID'S ZONE - ART ZONE - ENTERTAINMENT - FOOD & MORE





## SAVE THE DATE 3/8

#### Talent 2023

#### Recruitment & Retention for Your Small Business

Join local leaders and industry experts for a discussion on how successful workplace cultures can attract and retain employees to your small business.

#### Experts include

Brian Calley, President and CEO of the Small Business Association of Michigan

Shawn Premer, Chief Human Resources Officer at Consumers Credit Union

Scott Vogel, Owner of Nothing Bundt Cakes

Moderated by Lynne Jarman-Johnson, Chief Marketing Officer at Consumers Credit Union

#### 11:30 a.m. to 1:00 p.m. (Lunch will be provided)

Wisner Center, Kent District Library - Cascade Branch

Details and registration to follow

Presented by













Connor Konynenbelt IT Services Consultant

Brian Bakkila Sales Operations Manager

**SECURING YOUR BUSINESS IN 2023** 

### **ANNOUNCEMENTS**

- ABA Part-time Admin Position
- ABA Happy Hour February 8th
  - @ Gravel Bottom Craft Brewery
- Galentine's February 9th
- ABA March Lunch & Learn February 16th
- Member Announcements

